

# THE TRAINING EXPERIENCE

STEP trainees are part of a structured training path where they are in the driver's seat. Each certification is built to enrich the employee and help promote learning. The content is different but the experience is the same.



COUNTER SALES



INSIDE SALES



PURCHASING



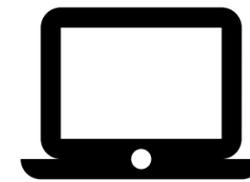
PROJECT MANAGEMENT



MANAGEMENT



STRATEGIC SALES



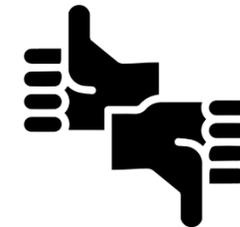
Online courses to inform real-world training



Consistent tracking of learning objectives and progress



Continuous communication with STEP coach



Monthly progress check-ins with managers

RECRUITMENT

ONBOARDING

TRAINING

GRADUATION

SUCCESS